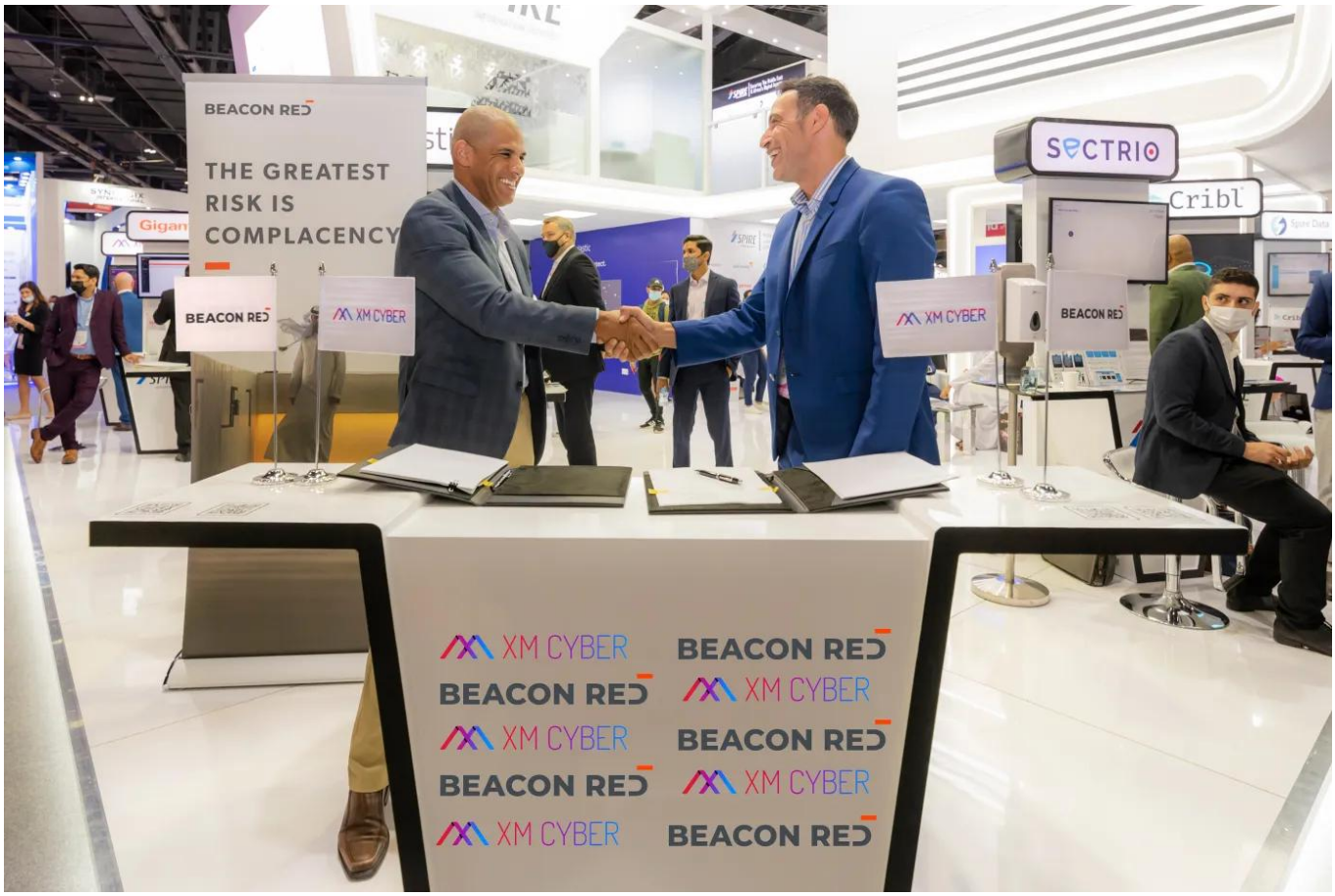
BEACON RED Signs Agreement with XM Cyber at GITEX 2021



BEACON RED, an advanced solutions-provider that focuses on tackling complex national security challenges, today announced a strategic agreement with XM Cyber, a global leader in cyber risk management, to further enhance its vulnerability assessment and penetration testing (VAPT) services provided to government and critical infrastructure clients in the UAE and across the Gulf Cooperation Council (GCC) region.

The collaboration was announced on day four of GITEX Technology Week 2021 at the Dubai World Trade Centre. Mauricio de Almeida, CEO of BEACON RED, and Mike Heredia, VP EMEA & APAC at XM Cyber, signed the agreement representing their respective entities.

Through leveraging XM Cyber's continuous attack path management, BEACON RED's advanced VAPT team can provide a more innovative and intelligent solution to identifying and eradicating risks in clients' diverse digital environments to improve their security posture. BEACON RED will deliver continuous vulnerability management services to rapidly identify and mitigate threats to clients' infrastructure, eliminating risk while optimising time and effort.

Speaking on the occasion, Mauricio de Almeida said: "At BEACON RED, we take pride in ensuring our clients can access the most advanced technologies and solutions in the

market. The addition of XM Cyber’s advanced portfolio of solutions to identify and resolve cyber risks for our clients underscores our commitment to bringing cutting-edge innovation to the region.”

Mike Heredia added: “By using attack path management organizations will have continuous visibility of how they can be attacked and the steps they can take to eradicate the risk before compromise. This visionary approach allows organizations to meet their security needs across compliance, OT and hybrid cloud. Our collaboration with BEACON RED is strategic and reflects our joint mission to deliver the most advanced solution to the end user.”