EDGE to Open LATAM Regional Office in Brazil

- *New office will be located in Brasilia*
- *The move signals EDGE's confidence in Latin American markets as it expands its global footprint in the fields of advanced technology and defence*

EDGE, one of the world's leading and fastest growing advanced technology and defence groups, has announced that it will open a new regional office in Brazil's federal capital, Brasilia. The new office, which will be managed by a dedicated and experienced team of professionals from within the defence industry and local business ecosystems, is scheduled to open shortly. The announcement was made at EDGE's stand at LAAD Defence & Security 2023 in Rio de Janeiro, where the group is participating for the first time with 10 of its portfolio companies, who are showcasing approximately 50 advanced solutions and products, covering the domains of autonomous air and land systems, naval systems, precision-guided munitions, small arms and ammunition, and electronic warfare.

Mansour AlMulla, Managing Director and CEO of EDGE, said: "This is a tremendously proud moment for EDGE as a relatively young company of just over three years. Today's announcement of our new LATAM regional office in Brasilia is a clear signal of our confidence in markets across the continent and the valuable opportunities they present for international business development, knowledge sharing, and greater prosperity.

"As we expand our global footprint, we are now taking a keen commercial interest in these markets with the aim of showcasing our industry-leading advanced technology and defence solutions, forging new partnerships, and assisting in the development of national defence capabilities, in the spirit of international collaboration and to realise mutual objectives and support economic growth."

With more than US$5 billion order intake secured during 2022, US$1.2 billion of which was in international exports, EDGE's global footprint now covers 30 countries across five

continents – North and South America, Europe, Africa, Asia. The group has a clear focus on highly price-competitive and technologically advanced Autonomous Systems, Smart Weapons, and Cyber Technologies, among other critical capabilities. EDGE's aggressive product development roadmap has been built on a strong industrial blueprint, which has seen it increase the number of its products to over 115, a substantial four-fold increase in products offerings since its launch in November 2019.

Attendees of LAAD can visit EDGE at stand S42, Riocentro Exhibition & Convention Center, Salvador Allende Avenue, 6.555 – Barra da Tijuca, Rio de Janeiro.